Submit a partnership enquiry

Describe a relevant technical, commercial or professional partnership without sending a generic sales pitch.

Task: Use the submit a partnership enquiry process consistently and retain the right evidence.

Audience: Potential partners and professional bodies

Owner: Obedience Governance

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Purpose and scope

Describe a relevant technical, commercial or professional partnership without sending a generic sales pitch.

Use this guide as orientation, then rely on the signed agreement, current policy or named support response where those sources set a more specific obligation.

Prepare the right information

- The organisation and proposed outcome.
- Why the partnership is relevant.
- Decision owner, timing and required next step.

Follow the controlled process

1. Frame the need

State the desired outcome, affected product and accountable contact. For submit a partnership enquiry, avoid assumptions that have not been confirmed in writing.

2. Review and decide

Use the current governed source, record material questions and obtain approval from the person who owns the decision.

3. Retain evidence

Keep the final reference, date, decision and any follow-up action together so a later reviewer can reconstruct what happened.

Expected record

- A qualified partnership record.
- A decline, discovery call or follow-up request.
- A named owner for further discussion.

Keep in mind

Unsolicited access requests and credential-sharing proposals are rejected.

Security and disclosure boundary

- Never send passwords, authentication codes, private keys or recovery codes to Obedience staff.
- Share the minimum customer, project and commercial information needed for the stated purpose.

- Public documentation explains controls and responsibilities without publishing exploitable topology, credentials or confidential implementation detail.